

Message Text

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PAGE 01 NEW DE 02865 280738Z

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ACTION COME-00

INFO OCT-01 NEA-05 ISO-00 EB-05 RSC-01 DRC-01 /013 W

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P 280700Z FEB 74

FM AMEMBASSY NEW DELHI

TO SECSTATE WASHDC PRIORITY 9965

C O N F I D E N T I A L NEW DELHI 2865

E.O. 11652: GDS

TAGS: BEXP, IN

SUBJ: WESTINGHOUSE

1. BRIJ MOHAN GUPTA INFORMED DUNCAN-PETERS TODAY THAT THE INDIAN NAVY DECISION REGARDING THE PURCHASE OF VERY LOW FREQUENCY COMMUNICATIONS EQUIPMENT WILL BE MADE VERY SHORTLY. GUPTA WARNED THAT UNLESS WESTINGHOUSE SUBMITS A NEW PROPOSAL VERY SOON, IT WILL BE OUT OF CONSIDERATION. HE ALSO NOTED THE INDIAN NAVY ENVISIONS THIS PROJECT AS ONE INVOLVING NO MORE THAN DOLS 3 MILLION IMPORT CONTENT AND SOME DOLS 4 MILLION IN INDIGENOUS CONTENT, E.G., LOCAL ENGINEERING.

2. ACCORDING TO GUPTA WESTINGHOUSE MUST ACT PROMPTLY OR FORFEIT ITS CHANCES.

3. WE WOULD APPRECIATE IT IF THE DEPARTMENT COULD RELAY THE ABOVE TO WESTINGHOUSE.
MOYNIHAN

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Message Attributes

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Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
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